



- 1** A take on vintage Persian style, the rug picks up the color of the wing chairs. "It has a really soft feel, like a cozy sweater," says Glickman.
- 2** The rich blue **Ballard Designs side chairs** are upholstered in indoor-outdoor microsuede, which makes them nearly immune to stains.
- 3** The farmhouse **trestle-style table** by Lillian August with multiple leaves accommodates up to 10 people. "I love that the base is so chunky," says Glickman.
- 4** Glickman felt the existing **sculptural chandelier** added intrigue and a dash of contemporary flair to the space.
- 5** Above a blue grass-cloth sheathed **buffet** hangs a framed vintage Hermes scarf. "It makes a big impact and is the room's focal point," says Glickman.
- 6** **Lamps** with blue and white ginger-jar style bases sit atop the buffet. "I love the pairing of the classic pattern with the framed scarf above," says Glickman.
- 7** **Pottery Barn wing chairs** on either end of the table bring visual texture to the ensemble, says Glickman. "I love a great host chair. These are a little dramatic, but they aren't invaluable, so if they get stained or dirty, it's not a big loss."

## STYLE WATCH

# New in Needham

MAKING A RECENTLY BUILT HOUSE FEEL LIVED IN, YET PULLED TOGETHER

BY JACI CONRY

**T**his new home had all the modern bells and whistles that the young family that moved in craved. Yet the homeowners wanted the rooms to look carefully collected, rather than shiny and new. "They didn't want the house to feel as though it had been decorated all at once; they wanted it to feel lived in," says their designer, Jennifer Glickman. In the main floor foyer and dining area, some existing elements installed by the builder remain, including the window shutters and lighting. Glickman brought in a mix of furnishings—some vintage, some new—to make the space feel comfortable and keenly suited to the homeowners' lifestyle. Pieces lend themselves to entertaining and are also family friendly. Everything is durable, made to withstand wear and tear, and stay perfectly lovely over time.



- 8** A striking painting Glickman commissioned from an artist on Etsy is the first thing you see when you enter the home. "The prominent black tones paired with pinks and pastels is a play on masculine and feminine," says Glickman.
- 9** The profile of the **vintage Ming-style table** is long and narrow, which suits the space perfectly.
- 10** **Decorative elements** and pieces sentimental to the owners are displayed on the table, including modern white Japanese-style lanterns, and art and design books from their vast collection.
- 11** The easy-to-clean **Dash & Albert indoor-outdoor rug** will withstand mud and water tracked in from outside.